

WORKSHOP ON AIR INTEGRATION

September 10 and 11, 2014
Rio de Janeiro, Brazil

REPORT ON THE WORKSHOP

On September 10 and 11, 2014, the city of Rio de Janeiro, Brazil, hosted the Workshop on Air Integration, which was attended by delegations from Argentina, Brazil, Chile, Colombia (remotely), Ecuador, Guyana, Paraguay and Suriname, as well as by representatives of the UNASUR General Secretariat and IIRSA Technical Coordination Committee. The meeting agenda and the list of participating delegations are attached as Annexes 1 and 2, respectively.

Objectives of the Meeting:

- i. Analyze the (freight and passenger) airport network system as well as the operational trends for the purpose of South American integration and its financing sources;
- ii. Assess South American interconnectivity by air and make a diagnosis of it;
- iii. Analyze the policies shared by the border airports of the UNASUR Member Countries;
- iv. Exchange experiences, identifying best practices in passenger and freight transport in other regions.

The meeting was opened by Brazil's Secretary of Planning, Ms. Esther Bermeguy de Albuquerque, who stressed the significance of air transport as a means to attain production integration and the connection of the economies and isolated regions as well as a citizen's right. South America holds a great opportunity for the real growth of the market, by fostering regional aviation and border connectivity through regional airports. This calls for the implementation of public policies intended to overcome the challenges faced by different aspects of the sector: i) air policy and governance; ii) air integration, connectivity, and regulation; and iii) the financing of airport infrastructure.

Next, the working sessions began as scheduled in the Workshop agenda. The presentations were organized into three blocks. The first block was intended to set out the progress of the study commissioned by the IDB on the evolution of air transport integration in South America. The study had two components: a qualitative and a quantitative analysis of integration. The first component examined each of the documents that define the policy between each pair of countries, bilateral agreements or multilateral agreements. The second component offered a quantitative measurement of the actual levels of integration on the basis of air connectivity according to the regular air services between pairs of countries. The presentation is attached as Annex 3.

The second block was devoted to the analysis of the challenges to promoting the integration of air transport of passengers, and included presentations by Brazil, Chile and Guyana, which are attached as Annexes 4 to 6. Next, the role of air transport in the integration of regional logistics chains was discussed, and the

experience of Brazil, Colombia and Paraguay as well as the progress of the IDB case study on air transport of freight were presented. The cases of the cargo terminals in the airports of Santiago de Chile, Lima, Manaus, and Viracopos were analyzed, and comments about a set of strategic recommendations to improve the performance and promote the development of air cargo logistics centers in airports were made. The presentations are attached as Annexes 7 to 10.

During the fourth block, Brazil, Chile y Suriname presented proposals concerning pilot projects for the integration of sub-regional and border airports, which are attached as Annexes 11 to 13. Then, the representatives of national and multilateral banks of the region delivered presentations on their experience and on tools available for financing airport projects, which are attached as Annexes 14 to 17.

Finally, the countries agreed to move forward with the following lines of work: (i) continuation and intensification by the National Coordinations of the discussions initiated at the Workshop, such as those concerning the regulatory framework of the sector in the region; (ii) creation of an Executive Technical Group (GTE) on South American Air Integration within the framework of COSIPLAN-IIRSA; Brazil would coordinate, with the other countries of the region, a proposal on the issues that could be addressed by this GTE to be included in the Work Plan 2015 and submitted for approval to the Coordinating Committee and to the Ministers at the V Ordinary Meeting of the Council; and (iii) support to studies on South American air integration and policy making, such as the proposal made by Guyana concerning a technical study to improve air connectivity between the countries that make up the Guianese Shield Hub (Brazil, Guyana, Suriname and Venezuela) and the rest of South America.

List of Annexes:

[Annex 1: Meeting Agenda](#)

[Annex 2: List of Participating Delegations](#)

[Annex 3: Technical Study – The Evolution of Air Integration in South America. Andy Ricover, IDB Technical Consultant](#)

[Annex 4: The Role of National Governments in the Promotion of South American Integration. Bruno Dalcolmo, Superintendent of International Relations, National Civil Aviation Agency, Brazil](#)

[Annex 5: Bilateral and Multilateral Agreements concerning the Promotion of South American Integration. Jaime Binder, Ministry of Transport and Telecommunications, Chile](#)

[Annex 6: Multi-stakeholder Approach to Air Transport Development: Guyana's Experience. Saheed Sulaman, Expert in Air Transport, Guyana's Civil Aviation Authority](#)

[Annex 7: Promoting the Air Transport of Cargo as a Factor for Regional Trade Growth in South America. Adriana Sanclemente, Head of the Air Transport Office, Colombia](#)

[Annex 8: Air Cargo Transportation: The Case of Paraguay. Víctor Velázquez, Director of Aeropuertos Paraguay.](#)

[Annex 9: The Experience of the Brazilian Postal Services in the Transportation of Air Cargo. Aluísio Paiva Gomes, Head of the Department of Fleet Routing and Management – Correios, Brazil](#)

[Annex 10: Technical Study – A Case Study on Air Cargo Transport; Air Cargo Terminals in Lima, Santiago, Manaus and Viracopos. Juan Pablo Antun and Rodrigo Alarcon, IDB Technical Consultants](#)

[Annex 11: Airport Infrastructure Needs for Properly Serving the Border Control Agencies. Renato Pires de Lacerda Abreu, Brazil](#)

[Annex 12: Challenges for Suriname's Air Integration with South America: The Way Forward. Timothy Mendonça. Advisor, Airport Management Limited, Suriname](#)

[Annex 13: Challenges to Air Connectivity in the Southern and Extreme Areas of Chile. Marta Campusano, Head of the Department of Planning, Directorate for Airports, Ministry of Public Works, Chile](#)

[Annex 14: Presentation by the IDB: Víctor Salgado, Lead Expert in Corporate Finance, and Patricio Mansilla, Expert in Infrastructure](#)

[Annex 15: Presentation by CAF: José Manuel Vasallo, Consultant on Airports, and Sebastián Abbatemarco, Chief Executive, Project Direction, Southern Region](#)

[Annex 16: Presentation by the Bank of Brazil. Rogério Santana, Capital Market and Infrastructure Directorate](#)

[Annex 17: Presentation by the BNDES. Cleverson Aroeira Da Silva, Head of the Department of Transport and Logistics](#)