



**COSIPLAN**

Presidencia Pro Tempore  
Perú 2012 - 2013

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## **Regional Workshop on Border Crossings**

December 12 and 13, 2012

Huaquillas-Aguas Verdes Border Crossing  
Costa del Sol Ramada Hotel  
Tumbes, Peru

### **1. BACKGROUND**

On November 2011, as part of the COSIPLAN/IIRSA Work Plan, the city of Buenos Aires, Argentina, hosted the Meeting of the Executive Technical Group (GTE) on Border Crossings, which was attended by representatives from the National Coordinations, officials responsible for border crossings, consultants, and members of IIRSA Technical Coordination Committee (CCT).

The objectives of such GTE meeting were the following: i) identify the lessons learned in the border crossing improvement processes undergone or currently being developed; ii) identify the obstacles to the development of border crossing projects; and iii) jointly analyze how to overcome such obstacles with a view to supporting the implementation of the border crossing projects included in the Integration Priority Project Agenda (API).

The GTE produced both a description of the current status of each border crossing included in API and recommendations for future actions. Particularly, the actions proposed for 2012 were the following:

1. Carry out the studies necessary for the implementation of the border crossing and border integration projects
2. Identify border crossing performance indicators that help adopt common monitoring criteria to assess border crossing operations
3. Organize one or two GTE meetings on border crossings for exchanging best practices and solutions to the obstacles identified at the 2011 GTE meeting, and for reporting the progress of the performance indicators study and other studies on issues deemed relevant by the countries

This Workshop forms part of this plan and will be held at the Huaquillas-Aguas Verdes border crossing, where Ecuador and Peru have been working jointly to attain a binational integrated control of their road and control infrastructures.

## 2. OBJECTIVE

The purpose of the Workshop is to contribute to the improvement of South American border crossing planning and operation activities, focusing on the integration of binational controls, through the exchange of equivalent experiences gathered by control-related agencies in countries with various integration development degrees.

The expected result of the Workshop is that attendees gain insight into the positive and negative experiences gathered by their peer officials from other countries in their actions aimed at improving border crossings and in the implementation of binationally integrated controls, and even more importantly, into how obstacles encountered during such processes were overcome. This will help facilitate the development of the border crossings included in API, others currently under an optimization process, and any other border crossing project that may come up in the ten-year timeframe of the Strategic Action Plan (PAE 2012-2022).

## 3. PARTICIPANTS

The Workshop is targeted for IIRSA National Coordinators and for officials from control-related agencies present at border crossings, working at the local as well as at the national level. Officials from other agencies concerned with border crossings, such as Ministries of Foreign Affairs, Infrastructure, Public Works, Transport, and Planning, among others, are also expected to participate.

## 4. PRELIMINARY AGENDA

Wednesday, December 12

### 09:00-09:15 **Opening Session**

*Alex Pérez, Deputy Secretary of Road and Rail Transport, Ecuador*

*José Luis Qwistgaard Suárez, Director General of Road Transport, Peru*

### 09:15-09:30 **Objectives of the Meeting and Expected Results**

*Lecturer: Raúl Rodríguez, IDB. Hernando Arciniegas, CAF*

### 09:30-09:50 **New Trends in the Functional Organization of Border Crossings with Integrated Controls and the Role of the Private Sector in Border Crossing Optimization Activities**

*Lecturer: Ricardo Sicra, consultant*

*Moderator: Hilda María Gómez V., Consultant*

### 09:50-10:00 **Q&A and Comments**

### 10:00-10:40 **Presentation of Binational Planning Experiences Related to Border Crossing Optimization Activities**

***Cristo Redentor Border Crossing Project***

*Lecturer: Marcela Espinoza, Chilean National Directorate of Borders and Frontiers of the State*

**Colombia-Ecuador Border Crossings Project**

*Lecturers: Alex Pérez, Deputy Secretary of Road and Rail Transport and Ana María Zambrano, Colombian National Department of Planning*

*Moderator: Hilda María Gómez V., Consultant*

10:40-10:55 **Q&A and Comments**

10:55-11:10 **Coffee Break**

11:10-11:45 **Presentation of Experiences Concerned with Binational Infrastructure Development and Management**

**Peru-IIRSA Border Crossing Project**

*Lecturer: Nilo Meza, advisor at the Peruvian National Directorate of Border Development*

**Progress in CIM Border Crossings, vehicle traffic and goods in transit as main replicable elements**

*Lecturer: Marcos Camacho, IDB*

*Moderator: Hilda María Gómez V., Consultant*

11:45-12:00 **Q&A and Comments**

12:00-12:30 **Local governments: Building a realistic agenda on crossborder cooperation**

*Panelists: Nahuel Oddone, consultant*

*Moderator: Hernando Arciniegas, CAF*

12:30-12:45 **Q&A and Comments**

12:45-14:30 **Lunch offered at the hotel**

14:30-15:00 **Transfer to the Border Crossing**

15:00-17:30 Tour through the Huaquillas-Aguas Verdes Border Crossing, with explanations by the relevant officials of the process undertaken and the current operation of the integrated controls

17:30-18:00 **Transfer to the Hotel**

Thursday, December 13

08:30-09:30 **Experiences of Binational Control Integration Processes**

**Case Study: Customs**

***Huaquillas-Aguas Verdes Project***

*Lecturers: Jaime Flores Del Solar, Head of the Peruvian National Superintendence of Customs and Tax Administration (SUNAT) at Tumbes, and John Montoya, Director of the Huaquillas Customs Office, Ecuadorian National Customs Service (SENAE)*

09:30-09:45 **Q&A and Comments**

09:45-10:15 **Experiences of Binational Control Integration Processes**

**Case Study: Migrations (International and Local Border Traffic)**

***Santa Rosa-Chacalluta Project***

*Lecturer: Kelim Rodríguez, Manager of the Santa Rosa Border Complex, Peru*

10:15-10:30 **Q&A and Comments**

10:30-10:45 **Coffee Break**

10:45-11:10 **Experiences of Binational Control Integration Processes**

**Phytosanitary Issues**

*Lecturer: Oscar Camacho, Chilean Agriculture and Livestock Service (SAG)*

11:10-11:30 **Q&A and Comments**

11:30-12:00 **Proposal of Border Crossing Standards and Performance Indicators**

*Lecturer: Hilda María Gómez V., consultant*

12:00-12:15 **Q&A and Comments**

12:15-12:30 **Next Steps and Work Plan 2013**

*Lecturers: Raúl Rodríguez, IDB and Hernando Arciniegas, CAF*

12:30-13:00 **Closing Session**

*José Francisco Rodríguez, Deputy Director General of Operations, SENAE, Ecuador*  
*Rafael García, National Deputy Superintendent of SUNAT*